

The Government Contracting Institute Teams up with the UMBC Training Centers to Offer a Wider Range

Written by Australian Business

COLUMBIA, MD, August 30, 2013 **/24-7PressRelease/** -- The Government Contracting Institute, founded by TargetGov and co-sponsored by bwtech@UMBC, has teamed with the UMBC Training Centers. This team provides TargetGov and UMBC Training Centers with a unique opportunity to cross-promote a wide range of courses and offer specialty in-depth courses to clients.

UMBC Training Centers provides technical, engineering and professional skills training in the Mid-Atlantic region. Their complementary courses fit in well with the goal of the Government Contracting Institute, which has a specific focus on developing and accelerating business with the Federal Government, and allow businesses and individuals to receive a more comprehensive education in the areas they desire.

"Our mutual clients will benefit greatly from the access to the UMBC Training Center's wide range of cybersecurity, information technology, project management, business analysis and engineering course while we focus on the business of contracting with the federal government," said TargetGov President Gloria Larkin, "We are very excited about working with UMBC Training Centers in offering unique existing courses as well as developing customized training programs for businesses and government agencies to fit workforce development needs."

About The Government Contracting Institute: The Government Contracting Institute, established in 2013 by bwtech@UMBC and TargetGov at bwtech@UMBC's Research & Technology Park, is a series of courses designed to help businesses at all experience levels see success in the federal government marketplace. It offers the opportunity to receive instruction from leaders in the government contracting market on topics that will help companies fast-track market success and entry. For more information about the courses, contact TargetGov at 443-543-5067, email info@targetgov.com, or visit <http://www.GovernmentContractingInstitute.com>.