

LANSING, MI, November 14, 2013 **/24-7PressRelease/** -- IDV Solutions, developer of the market-leading Visual Command Center physical security and risk visualization software, and Condortech Services, a leading security systems integrator serving law enforcement, military, and federal agencies, today announced that the companies have partnered to develop business opportunities in the United States and Latin America.

Visual Command Center empowers organizations to protect their people, facilities, operations, and events. It monitors real-time risk feeds such as acts of terrorism, weather, hazardous materials, and physical security devices. When a risk is detected near an asset or employee location, Visual Command Center automatically generates an alert. Security operators use powerful visualization, filtering, and data query tools to rapidly assess the threat, and act to mitigate risk.

Condortech brings more than 25 years of expertise in comprehensive design-build security systems to the partnership. It has over \$2.6 billion in assets under protection of its systems in the Washington, D.C. area. With integration mastery of systems such as perimeter and intrusion detection, biometrics and physical access control, video surveillance and analytics, alarm monitoring, and others, Condortech is positioned to leverage Visual Command Center's powerful visualization technology into its U.S. customer base, and into growing opportunities in Central and South America.

"Condortech Services exemplifies the ideal partner for IDV Solutions and Visual Command Center," said M.G. Karch, Vice President of Federal Systems, IDV Solutions. "With a track record of successful projects and contacts throughout federal, state, and local governments, they are poised to develop new business opportunities. Their deep technical expertise in security systems means they'll be able integrate and deploy Visual Command Center solutions that meet stringent customer requirements."

"Visual Command Center has emerged as a 'must-have' technology for commercial and government-sector security operations centers," said Jorge Lozano, CEO, Condortech. "Visual Command Center empowers security operations to perform at a high level by enhancing situational awareness, and enabling teams to assess risks, make decisions rapidly, and collaborate with internal or external stakeholders."

About IDV Solutions IDV Solutions is a physical security and risk visualization software company that helps organizations discover opportunity, identify risk, and take action. By repeatedly solving key problems for customers in the Global 2000 and government, IDV Solutions and its products have earned a reputation for innovation, speed, and the highest quality user

experience. For more information, please visit <http://www.idvsolutions.com>

About Condortech Services Condortech Services, Inc. provides comprehensive security system design, installation, training and support, to address the most pressing threats to U.S. national interest and international security. The company analyzes the forces shaping these threats, and promotes effective asset protection using the latest technology. With over 25 years of experience in the Electronic Security Industry, Condortech's mission is to work towards a more secure world with unique security solutions. For more information about Condortech, please visit us at <http://www.condortech.com> and at <https://www.facebook.com/pages/Condortech-Services/130320800450473>.