

## EIA Becomes Certified Integrators for the Optex Redscan Laser Detector

Written by Australian Business

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NEW YORK, NY, December 17, 2013 **/24-7PressRelease/** -- EIA, Inc., a leading provider of Networked Technologies and I.P. security systems integration, announced today that they have become certified integrators for the Redwall line of Perimeter Infrared Sensors and Redscan Laser Detector by Optex, the global leader in indoor and outdoor security sensors.

The Optex Redscan is an innovative laser which can detect a moving object's size, speed, and distance from the detector and process that information with a unique algorithm, which results in high-reliability detection of people and objects; Redscan can function like an invisible wall, or can create a unique detection area even for complicated shaped area.

Glenn Taylor, SVP of EIA said, "The Redscan Laser Detector technology augments operations in some very difficult situations, due to its ability to be integrated into a centralized Video Management Software system. The laser is a wonderful enhancement to the optical detection limitations of camera systems, because the technology works in complete darkness."

EIA's engineers were trained on the Redscan Laser Detector's advanced intelligence capabilities and advanced tracking options for both wired and wireless solutions. Hajime Yamasaki, Optex's V.P. Corporate Strategy & Alliance said, "Optex is pleased to be working with EIA. Their knowledge and experience in network technologies is exceptional. Certification provides EIA's customer's with innovative solutions to achieve reliable, state-of-the-art perimeter detection surveillance."

Optex is a leading security solutions company that has supplied products to the U.S. Department of Homeland Security, U.S. Department of Energy as well as education, aviation, healthcare, law enforcement and transportation sectors. Founded in 1979 and headquartered in Japan, with sales subsidiaries worldwide, Optex also provides sensor solutions for access control, industrial quality control and safety, and environmental monitoring. For more information on Optex, visit [optexamerica.com/redwall](http://optexamerica.com/redwall).

Established in 1977, EIA has evolved and advanced, becoming one of the leading Networked Technologies firms in America. EIA clients include local and federal government agencies, healthcare, education, law enforcement, as well as private enterprises. Services include Network Infrastructure through Network and Physical Security including Covert & Open Surveillance, Analytics, Nuclear Material Tracking, Gunshot Detection and Energy Conversation. Visit [eia.us](http://eia.us) online.