Written by Australian Business

SEOUL, SOUTH KOREA-- <u>Media OutReach</u> --9 June 2014-- <u>Manchester United</u> (NYSE:MANU) has today announced a multi-year sponsorship deal with Korean Pharmaceutical company Cho-A Pharm to become Manchester United's Official Pharmaceuticals partner of in Korea and Vietnam.

The partnership will see Club imagery placed on Cho-A Pharm's diverse range of products including nutritional and dietary supplements as well as over-the-counter (OTC) medicines.

Through this relationship, Cho-A Pharm will introduce various integrated marketing and social initiatives in Korea and Vietnam. With a joint desire to promote youth football in the area, Cho-A and Manchester United will collaborate closely in various activities including the Manchester United Soccer School programme to teach young people to play the Manchester United way.

Cho-A Pharm., which celebrates its 26th anniversary this year, produces over 200 products, exporting to more than 20 countries. Domestically, Cho-A's products are distributed by MediPharm, the company's wholly owned subsidiary and the biggest pharmacy chain in South Korea with a network of over 1,000 outlets.

Richard Arnold, Group Managing Director at Manchester United, said:

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"With an on-going commitment to product innovation, coupled with a desire to be an industry thought leader, Cho-A is a market leader in Korea and Vietnam.

"Cho-A has impressive plans to globalise its business and a commitment to empowering aspiring footballers in the two markets through the partnership with Manchester United. With over 40 million Manchester United followers in South Korea and Vietnam, Cho-A gives us another fantastic opportunity to engage our fans in the region."

Seong-Hwan Cho, President and CEO of Cho-A Pharm Co. Ltd, comments:

"Cho-A is proud to be partnering with Manchester United, one of the most prestigious football clubs in the world. We look forward to generating consumers' interest in our brand and products by leveraging Manchester United's strong global brand equity."

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About Manchester

United

Manchester United is one of the most popular and successful sports teams in the world, playing

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one of the most popular spectator sports on Earth. Through our 136-year heritage we have won 62 trophies, enabling us to develop the world's leading sports brand and a global community of 659 million followers. Our large, passionate community provides Manchester United with a worldwide platform to generate significant revenue from multiple sources, including sponsorship, merchandising, product licensing, new media & mobile, broadcasting and match day.