

RESEARCH TRIANGLE PARK, N.C.--([BUSINESS WIRE](#))-- [Lenovo](#) (SEHK:0992) (Pink Sheets:LNVGY) today announced a comprehensive and validated architecture design to help small and medium sized businesses (SMBs) implement a private cloud environment.

Lenovo supports

[EMC's](#)

[VSPEX™](#)

program, which specifies EMC-validated technology – including Lenovo ThinkServers – to assemble a virtualization solution that's pre-tested and proven to meet the IT challenges SMBs often face, such as mitigating costs associated with supporting IT infrastructure and accelerating IT service delivery.

“EMC works closely with leading providers like Lenovo to ensure VSPEX delivers a complete spectrum of choice for organizations on the journey to cloud computing”

“Lenovo ThinkServer as a core component of a validated VSPEX architecture, specifies leading virtualization, server, and network technology to create a complete virtualization solution that enables SMBs to spend less time and money on IT infrastructure and more time on their business,” said Darrel Ward, vice president, Enterprise Product Group. “SMBs and channel providers will benefit from Lenovo’s VSPEX private cloud solutions, which are designed to scale and perform in a simple-to-deploy, single rack.”

The complete VSPEX private cloud specification features a virtualization layer by leading platforms VMware vSphere® and Microsoft Windows Server® 2012 with Hyper-V®, high-powered computing via Lenovo ThinkServer® RD630 -- a highly scalable, powerful 2U rack server, with EMC VNX® storage powered by the Intel® Xeon processors.

“EMC works closely with leading providers like Lenovo to ensure VSPEX delivers a complete spectrum of choice for organizations on the journey to cloud computing,” said Bharat Badrinath, Senior Director, Global Solutions Marketing, EMC Corporation. “VSPEX enables customers to gain business value by transforming their IT with proven, simple, efficient and flexible solutions.”

The VSPEX solution by Lenovo helps reduce capital expenditure through higher utilization, simplified cabling and fewer network connections. The solution also helps reduce

operating expenditure by consolidating management tools and previously siloed system administration teams to allow higher-end customer IT engineers and architects to focus on more critical business needs instead of day-to-day administration.

The VSPEX architecture powered by Lenovo is now available from Lenovo distributors and resellers. For more information visit www.lenovo.com/thinkcloud.

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About Lenovo

Lenovo (SEHK:0992) (Pink Sheets:LNVGY) is a US\$34 billion personal technology company – the largest PC maker in the world and an emerging PC Plus leader – serving customers in more than 160 countries. Dedicated to exceptionally engineered PCs and mobile internet devices, Lenovo's business is built on product innovation, a highly-efficient global supply chain and strong strategic execution. Formed by Lenovo Group's acquisition of the former IBM Personal Computing Division, the Company develops, manufactures and markets reliable, high-quality, secure and easy-to-use technology products and services. Its product lines include legendary Think-branded commercial PCs and Idea-branded consumer PCs, as well as servers, workstations, and a family of mobile internet devices, including tablets and smart phones. Lenovo, a global Fortune 500 company, has major research centers in Yamato, Japan; Beijing, Shanghai and Shenzhen, China; and Raleigh, North Carolina. For more information see www.lenovo.com.

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