

Globecomm Launches Worldwide MVNO Services

Written by Australian Business

HAUPPAUGE, N.Y.--([BUSINESS WIRE](#))-- [Globecomm](#) , a leading global communications solutions provider, announced today that it has launched worldwide MVNO services, available immediately. Globecomm will offer these services to business-to-business-focused (B2B) MVNOs, enterprises and government organizations. Globecomm will use its proven platform and trusted networks to provide these companies with new sources of revenue while reducing their costs and shortening time to market.

“B2B MVNO services are a natural extension of Globecomm’s business,” said Andy Silberstein, Senior Vice President and General Manager of Globecomm Network Services. “We’ve offered a complete hosted network backed by some of the largest global carriers and entrusted by governments around the world. We can get a B2B MVNO up and running quickly and seamlessly and provide customization services that the large carriers are not addressing for the B2B segment.”

Globecomm will handle all back-end operations through the company’s existing infrastructure and Globecomm’s MBOX platform. New and existing B2B focused MVNOs will be able to leverage Globecomm’s carrier-grade solutions to create new revenue, reach new markets and build their customized services and offer mobile phone and data services.

Globecomm’s MVNO service can be used for B2B applications, as well as by enterprises and government organizations.

“We have an affordable and reliable service and platform for those looking to become B2B Mobile solutions providers with their own brand and flavor of customer support,” said Gopinath Polavarapu, Director of MVNO and M2M services of Globecomm. “Our partnerships with multiple global cellular service providers, satellite networks and expertise enable us to offer the best rates and unsurpassed flexibility in hybrid solutions. The service offers significant savings in operating and capital expenses to new or existing MVNOs in the B2B segment. Globecomm has always assisted under-served markets in meeting their communications needs and our B2B MVNO service is ideal for these markets and for business communities that need more customized, affordable and tailored options.”

Globecomm [MVNO Service Features](#) within the B2B MVNO platform & service will include:

Core: HLR, VMS, GGSN, SCP, Lawful Intercept

Business Support Systems (BSS): Prepaid, Data Charging, Mediation, Order Management, Revenue Assurance, Number Management, Convergent Billing & Voucher Management

Messaging: MMSC, USSD, INVER, WAP, SMSC & RCS

Plan: Pay-as-you-Go, Unlimited (Talk, Text & Web), Data Only, Roaming

VAS: CRBT, Call Back, Voice Portal, VLN, M2M, Mobile Commerce

MBOX: Self-care Management, Ticket Management, Customer Management, Loyalty, Distribution Management, Web tools, device management platforms.

About Globecomm

Globecomm Systems Inc. is a leading global communications solutions provider. Employing its expertise in emerging communication technologies, including satellite and other transport mediums, Globecomm is able to offer a comprehensive suite of system integration, system products, and network services enabling a complete end-to-end solution for our customers. Globecomm believes that its integrated approach of in-house design and engineering expertise combined with a world-class global network and its 24 by 7 network operating centers provides it a unique competitive advantage. Globecomm focuses this value proposition in selective vertical markets, including government, wireless, media, enterprise and maritime.

As a communications solutions provider Globecomm leverages its global network to provide customers managed access services to the United States Internet backbone, video content, the public switched telephone network or their corporate headquarters or

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government offices. Globecomm currently has customers for which it is providing these solutions in the United States, Europe, South America, Africa, the Middle East and Asia.

Based in Hauppauge, New York, Globecomm also maintains offices in Maryland, New Jersey, Virginia, the Netherlands, South Africa, Germany, Singapore, the United Arab Emirates and Afghanistan. For more information, please visit www.globecomm.com.

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