

DALLAS, Oct. 22, 2013 /PRNewswire/ -- Terry Scott, a veteran of 41 years in the aviation industry, including 10 years at Aviall, has been named to the newly created position of senior vice president of Business Development at Aviall, a wholly owned subsidiary of The Boeing Company. Eric Strafel's responsibilities have been expanded as senior vice president of Operations and Government Programs. Promotions have also been announced for Rich Teza and Eric Nelson.

The appointments were announced by Ed Dolanski, who was named president and chief executive officer of Aviall in late July.

Teza, senior managing director of North American Sales, has been promoted to vice president of Sales and Customer Support. Nelson, senior managing director of Commercial Engines and Helicopter Programs, has been promoted to vice president of Commercial Engines and Helicopter Programs. Strafel, senior vice president of Operations, has assumed business leadership of Aviall's government and military programs with a new title of senior vice president of Operations and Government Programs. In their new roles, Teza, Nelson and Strafel will report to Dolanski.

"We congratulate these members of our senior leadership team on their new roles," Dolanski said. "They will lead the acceleration and execution of strategies necessary to continue Aviall's growth trajectory."

Scott joined Aviall in 2003 as director of OEM Programs and was promoted to senior vice president of Sales and Marketing in 2010. He is a graduate of Embry Riddle Aeronautical University and served four years in the U.S. Navy. Prior to joining Aviall, he served in key leadership roles in sales and marketing at Dallas Airmotive and Airwork. Scott will maintain his leadership role over Aviall marketing and international sales.

Strafel served as senior vice president of Operations since joining Aviall in 2010. He brings over 18 years of progressive experience managing worldwide supply chain strategy, planning, and

execution activities for both defense and commercial operations. Prior to joining Aviall, Strafel was vice president, Supply Chain Management, for L-3 Communications Integrated Systems. Strafel will maintain his leadership role over Aviall Operations, and will leverage his experience working with government and defense programs to oversee the Aviall Government Services business.

Teza has been a member of the Aviall team for more than 35 years after starting as a customer service representative. He held numerous leadership roles in sales and customer service before his promotion to senior managing director of North American Sales in 1997. Teza's leadership and expertise were also instrumental in launching Aviall's product repair businesses and establishing the company's operations in Canada.

Nelson joined Aviall in 2005 after serving in leadership positions at PTI Technologies in sales, marketing and product line business development and at Barry Controls in aerospace engineering, project management and marketing. He has more than 25 years of experience in sales, marketing and product development in the aviation OEM supply chain. He holds a bachelor of science degree in Engineering from UCLA and a master of business administration degree from California State-Northridge.

"These enhancements to our senior leadership team will enable us to increase our customer focus, compete more effectively and implement our aggressive business development strategy in the commercial and defense segments," Dolanski added. "Aviall is well-positioned for future growth."

## **ABOUT AVIALL**

Aviall, Inc. is a wholly-owned subsidiary of The Boeing Company and is a part of Boeing Commercial Aviation Services, a unit of Boeing Commercial Airplanes. Aviall is a leading solutions provider of aftermarket supply-chain management services for the aerospace and defense industries.

Aviall, which has headquarters in Dallas, is the world's largest provider of new aviation parts and related aftermarket services. The company markets and distributes products for more than 240 manufacturers and offers approximately 2 million catalog items from 40 customer service

centers in North America, Europe and Asia-Pacific. Aviall also provides maintenance for aviation batteries, wheels and brakes, as well as hose assembly, kitting and paint-mixing services. The company offers a complete set of supply-chain and logistics services, including order processing, stocking and fulfillment, automated inventory management and reverse logistics to OEMs and customers.

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