

CLEVELAND, Jan. 23, 2014 /PRNewswire-iReach/ -- Predictive Service, a global leader in providing engineering, maintenance, reliability and sustainability solutions, announced today the hiring of [Andrew Fry](#) as Business Development Manager for the UK and Europe. In his new role, Fry will be responsible for expanding the market for Predictive Service's energy savings and facility optimization services.

With a background in energy efficiency analysis and sustainability consulting, as well as business development expertise, Fry possesses the mix of scientific expertise and relationship-building savvy needed to grow Predictive Service's footprint in the UK and Europe. Prior to joining Predictive Service, Fry served as a thermographic consultant for IRT Surveys Ltd., developing a thorough knowledge of predictive maintenance techniques as he identified defects in retail, transportation and commercial customers' systems. He then assumed the role of business development manager, applying his knowledge of non-destructive building defect detection to close large deals on behalf of his employer.

"Andrew Fry possesses exactly what a business development manager needs in a highly technical field like ours," explains [Ralph DeLisio](#), Executive Vice President of Predictive Service. "Not only can he sell—he understands the science behind what he is selling, and can explain comprehensively to potential customers how we can help them save on costs through predictive maintenance operations. It is clear that Andrew can be a positive force for our team, and we look forward to working with him in the European market moving forward."

About Predictive Service

Predictive Service is a global company focused on providing engineering, maintenance, reliability and sustainability solutions. We utilize a collaborative and customized approach to maximize our clients' results accomplished through deploying unique technologies, thought

Predictive Service Strengthens European Sales Team by Hiring Andrew Fry, Business Development Mana

Written by Australian Business

processes, people, products and services. We offer a complete spectrum of consulting and assessment services, engineering and sustainability solutions, predictive maintenance and repair programs and continuous improvement options. Our highly-skilled, global team of professionals serves an international client base with offices in North America, South America, Europe and Asia. Predictive Service is also one of America's Fastest Growing Companies for the seventh consecutive year as rated by Inc. 5000.

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