

Diligent Announces reaching more than 400 Clients in the Asia-Pacific Region

Written by Samantha Farnum



SYDNEY – 18th May 2015 – Today Diligent (NZX:DIL) has reinforced its position as the world’s most widely used secure board portal by confirming that more than 400 clients in the Asia-Pacific (APAC) region are using the Boardbooks solution. These clients are using the Diligent Boardbooks solution to securely share confidential information and streamline communication among directors, executives and leadership teams.

Diligent continues to attract high profile clients across Asia Pacific. These strong acquisitions have seen Diligent’s revenue in APAC grow by 70 per cent in 2014, marking a 414 per cent increase since 2012. Trusted by an extensive client base and offering unmatched service and training, Diligent’s information sharing and collaboration solutions are suitable for a broad range of industries. Its client list extends across the public and private sector, from government and not-for-profit to financial services, energy, telecommunications and manufacturing.

Al Percival, Managing Director, APAC at Diligent says the growth can be attributed to a trend where organisations in the region recognise the significance of innovative communications, information security and mobility.

“Diligent continues to expand its APAC footprint by offering intuitive software, developed in-house specifically to enable directors and executives to improve productivity and access

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secure information easily.”

“We understand that organisations, no matter how big or small, are concerned about information security, the ability to access critical information on the go and having reliable 24/7 support. All these are reasons why businesses choose to partner with Diligent. We are committed to investing in the APAC market and foresee continued growth in the region,” said Mr Percival.

One of Diligent’s recently signed customers in Asia Pacific is Kenon Holdings Ltd. (NYSE:KEN), which operates dynamic, primarily growth-oriented businesses in a variety of sectors, including the energy and automotive sectors. Kenon implemented the Diligent Boardbooks solution to complement its dynamic, high growth and fast-paced work environment.

“Having timely access to the right information is critical for everything from strategic business planning to decision making. We also need to maintain high levels of corporate governance as we continue to develop our businesses and execute our strategy,” said Robert L. Rosen, General Counsel, Kenon Holdings Ltd.

“Diligent has become a trusted partner and provides us an executive communications solution which is easy-to-use. It has increased the mobility of our directors and other executives in dispersed locations in accessing information in a very secure way.”

About Diligent

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Over 92,000 individual directors, executives and other users worldwide rely on Diligent Board Member Services, Inc. (NZX:DIL) to speed and simplify how board materials are produced, delivered, reviewed and voted on. Providing the world's most widely used board portal via iPad, Windows devices and browsers -- Diligent has pioneered ease of use, stringent security, and superior training and support since 2001. The Diligent Boardbooks solution provides directors and management with immediate access to their most time sensitive and confidential information along with the tools to review, discuss and collaborate on it. It also helps administrative staff accelerate production and delivery, and corporate executives streamline board communications and decisions. For more information, visit www.boardbooks.com.

Safe Harbor Statement

Statements made in this press release that state Diligent Board Member Services, Inc.'s or management's intentions, beliefs, expectations, or predictions for the future are forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Readers are cautioned that these statements are only predictions and may differ materially from actual future events or results. All forward-looking statements are only as of the date of this press release and Diligent Board Member Services, Inc. undertakes no obligation to update or revise them. Such forward-looking statements are subject to a number of risks, assumptions and uncertainties that could cause Diligent Board Member Services, Inc.'s actual results to differ materially from those projected in such forward-looking statements. For example, if we do not successfully develop or introduce new product offerings, or enhancements to our existing Diligent Boardbooks offering, or keep pace with technological changes that impact the use of our product offerings, we may lose existing customers or fail to attract new customers and our financial performance and revenue growth may suffer. Factors which could cause our actual results to differ materially from those projected in forward-looking statements include, without limitation, economic, competitive, regulatory and technological factors affecting Diligent Board Member Services, Inc.'s operations, markets, products, services, and other factors set forth in Diligent Board Member Services, Inc.'s updated Risk Factors filed as Item 1A to its Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2015 for further information.