

## Harland Financial Solutions Announces Two New PhoenixEFE® Core Clients

Written by Australian Business

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*Banks Attribute Selection to Product Integration, Improved Efficiency through Enhanced Functionality, and Desire for Vendor Consolidation*

LAKE MARY, Fla., Jan. 13, 2014 /PRNewswire/ - Harland Financial Solutions, which was acquired by Davis + Henderson Corporation (D+H) in August of 2013, announced that its PhoenixEFE® enterprise solution has been chosen by Farmers State Bank of Calhan, based in Calhan, Colo. and New Jersey Community Bank, based in Freehold, N.J.

The PhoenixEFE solution is an integrated enterprise software platform that brings together Harland Financial Solutions' real-time core processing solution with the company's market-leading specialized applications. It is one component of D+H's extensive portfolio of solutions which, through the acquisition of Harland Financial Solutions, has expanded to include three broad service areas: Banking Technology Solutions (Enterprise, Lending), Lending Processing Solutions and Payments Solutions. Its capabilities span the functions of the financial institution's entire enterprise.

In addition to PhoenixEFE Core, the banks purchased numerous integrated solutions, including the Cavion® suite - including Internet banking, business banking, mobile banking app, bill pay, merchant capture, and website design and hosting - ActiveView® Content Management, Item Processing Services, Card Payments solutions, Enterprise Fraud Management solutions and DPXPay™

for person-to-person payments.

Farmers State Bank of Calhan selected PhoenixEFE Core primarily because of its open architecture, providing the bank integration flexibility.

"Our existing core system was built using a UNIX-based architecture, which limits our ability to

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fully leverage new technology. PhoenixEFE Core is a more open solution that will make it easier for us to interface with a wide variety of systems," said Randy Pieper, CEO of Farmers State Bank. "PhoenixEFE Core also will enable us to create more robust service charge routines and contains other strong features relevant to our deposit and loan portfolios."

New Jersey Community Bank, an existing Harland Financial Solutions LaserPro® client, cited strong integration between the existing lending application and PhoenixEFE Core, as well as between PhoenixEFE Core and Cavion Internet Banking, as the key reasons for its selection. Additionally, the bank expects to deliver improved account servicing and relationship management via the 360 degree relationship view provided by PhoenixEFE Core.

"The depth of functionality of these products, as well as the integration between PhoenixEFE Core and the new channel solutions we will be using, will help us improve efficiency and build stronger relationships with our customers, while enriching the overall customer and employee experience," said Glenn Steinberg, senior vice president of New Jersey Community Bank.

"We now have the ability to automate a number of processes that are currently manual. We expect to reduce processing time from days to minutes, for example, with currency transaction reporting and loan payment reversals. Single Sign-On among our numerous Harland Financial Solutions systems will improve our staff experience and help them service our customers more efficiently. These are just a few examples of the benefits we expect to reap from our expanded relationship with Harland Financial Solutions."

"Under increasing pressure to deliver cutting-edge products and services, improve efficiency and remain compliant, these banks are executing a solid strategy of single-sourcing with a trusted partner," said Scott Hansen, executive vice president of marketing, Harland Financial Solutions. "PhoenixEFE is a modern, elegant solution with superior customer management capabilities and best-of-breed integrated channel solutions that can help financial institutions meet and exceed customer, staff and management expectations."

**About Harland Financial Solutions** Harland Financial Solutions, Inc. ( [www.harlandfinancialsolutions.com](http://www.harlandfinancialsolutions.com) ) supplies software and services to thousands of financial institutions of all sizes, offering its solutions in both an in-house and service bureau environment. It is a leader in core systems, business intelligence, branch automation, payment processing, enterprise content management, lending solutions, risk management, compliance, financial accounting, mortgage solutions, and

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self-service solutions. On August 16, 2013, the company was acquired by Toronto, Canada based D+H (Davis + Henderson Corporation). For more information, please see [www.NewFinTechFuture.com](http://www.NewFinTechFuture.com).

**About D+H** D+H is a leading North American provider of secure and reliable technology solutions to domestic and global financial institutions, with a reputation for being a trusted partner that helps clients build deeper, more profitable relationships with their customers based on rich industry and market insight, and consumer knowledge. Today, over 6,200 banks and credit unions rely on D+H to deliver solutions across three broad service areas: Banking Technology Solutions (Enterprise, Lending); Lending Processing Solutions; and Payments Solutions. Our integrated, compliant technology solutions enable clients to grow, compete, and optimize their operations, while our forward looking approach helps them stay ahead of the market and anticipate changing consumer needs. D+H is one of the world's top FinTech companies as measured on the FinTech 100 list and recognized on the Branham 300 ranking as one of the top ICT companies in Canada.

Davis + Henderson Corporation is listed on the Toronto Stock Exchange under the symbol DH. Further information can be found at [www.dhltd.com](http://www.dhltd.com) and in the disclosure documents filed by Davis + Henderson Corporation with the securities regulatory authorities at [www.sedar.com](http://www.sedar.com).

*The information contained in this press release is accurate at the time of publication. However, service offerings and availability, relationships, contacts and other specified information may change over time.*

SOURCE Davis + Henderson Corporation