

UK collaborates with Alere to transform health service outcomes

Written by Australian Business

WALTHAM, Mass., Sept. 11, 2013 /PRNewswire/ -- Alere Inc. (NYSE: [ALR](#)), a leading supplier of healthcare solutions, along with key partners in health and social care in Leeds, have established a collaborative framework thought to be the first of its kind in the UK, designed to achieve improved outcomes within the National Health Service (NHS).

The collaboration has been agreed with Leeds and Partners, an organization responsible for attracting investment to Leeds, along with key local health and social care services providers including general practitioners and hospitals in Leeds. The framework will determine the benefits of leveraging existing information technology assets in use across the Leeds area, and ascertain if they can be enhanced through the use of Alere's healthcare platform.

The collaboration has been set up to advance the establishment of a Health Information Exchange in the city to support the existing work on the delivery of a single electronic health record that all NHS services could use, tightly integrated with social care services. This would enable a patient's entire care team to access comprehensive information and collaborate on care, while also allowing patients to engage with their care teams and take a more active role in their own health and wellness.

As part of the collaborative framework, patient data will remain securely held by the NHS and will not be shared by the health and social care partners in Leeds. The partners expect to demonstrate how sophisticated technologies can create the clinical excellence and financial outcomes needed to transform the region's and country's health system.

Tim Kelsey, National Director for Patients and Information at NHS England, said: "High quality information at the point of care is essential for the delivery of safe, high-quality, value-for-money care. NHS England is committed to ensuring this becomes embedded into the fabric

of the NHS.

"The program in Leeds will help demonstrate how such an approach can help healthy people across the country stay well, while aiding people who suffer from chronic conditions better manage their care and ultimately lead more productive, healthier and happier lives."

Ron Zwanziger, Chief Executive Officer and Chairman, Alere Inc., said: "Alere shares the Leeds vision of healthcare transformation via information technology to enhance care coordination across health and social care.

"We are delighted to work with Leeds to help them build their vision for better healthcare in their city. The effort will electronically tie together disparate patient information for use by healthcare and social services providers, as well as for use by the patients themselves. Involving the patients directly in their own care – particularly those with chronic conditions such as congestive heart failure, diabetes, or patients being medicated with anti-coagulation therapy – we expect will improve delivery of cost-effective outcomes."

Leeds and Partners, as Chair of the Leeds Innovation Health Hub (LIHH), is coordinating these efforts across the participants. The framework aims to deliver the solution in phases. The program will help to accelerate much of the work that is already in progress within the LIHH and at a lower cost.

In light of the challenges faced by health service providers and the innovative solutions required, policy makers have identified health as a fundamental driver of economic performance. The LIHH has been working to establish Leeds as the UK's leading city for health and innovation, in which success could significantly improve services and increase jobs and investment. The implementation of the single electronic health record could be delivered in Leeds well ahead of the challenge set by the Secretary of State for Health.

Lurene Joseph, Chief Executive of Leeds and Partners and Chair of the LIHH, said: "We have a long history of innovation here in Leeds and the strategic collaboration with Alere will allow the city to once again grasp the health and innovation agenda. We will also be looking to establish a longer-term relationship with Alere in

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order to collaborate on future opportunities that will drive investment and job creation in the city.

"International collaboration such as this demonstrates that Leeds has an attractive proposition in the health and innovation sector. This is the first of many strategic relationships we shall be looking to build with a wide range of partners to create value and improve the health and wealth of the people of Leeds."

"Technology is key to delivering better care and managing costs," said Sumit Nagpal, Alere's Chief Architect and Program Leader for this Initiative, and CEO of Alere ACS. "Unfortunately, individual technologies often work in silos, and therefore, the benefits are slow to materialize. Alere offers the breadth of technology and services needed to tie together these silos. With our partners in Leeds, we will work to break down the walls and make it possible to create new care delivery realities that extend from the patient's home to social care."

Alere intends to site its operations to support this project in Leeds. A variety of other professionals will be needed, including new clinical and technology positions in local clinics and hospitals. In addition, should the current phase prove to be successful, wider adoption of the new system and potentially more from direct investment and collaboration could lead to hundreds of new jobs in Leeds over the next two years.

The effort will not only improve service, increase jobs and investment in Leeds, but following a successful rollout, also has the potential to transform healthcare across the UK and beyond.

Notes to Editor

The Collaborative Framework

The collaborative framework is an agreement of intent for all the parties to work together over a

defined period (6-8 weeks) to find out more about existing working arrangements ('discovery phase') and help define in greater detail how the shared vision for the Leeds Care Record will work in practice and specify the associated technical requirements.

The shared vision is to accelerate the creation of a connected health and care record for Leeds (Leeds Care Record). The technical specifications comprise a patient portal, clinical portal, clinical decision support, analytics and managed hosting and operations.

The output from the collaborative framework will be a more detailed specification of requirements as well as potentially a more clearly defined collaboration agreement setting out how the parties will work together in the future.

About Leeds and Partners

Leeds and Partners is the strategic organization responsible for attracting inward investment, supporting trade, promoting tourism, and raising the profile of the city.

Our focus is on driving sustainable economic growth, creating jobs, and promoting Leeds as a vibrant, dynamic and competitive city, which operates as the powerhouse of Yorkshire as well as having global reach.

To achieve this, we work with our public sector, private sector and social enterprise partners to ensure the vision of 'best city' is attained.

Leeds and Partners works to raise the profile of Leeds on the national and international stage, promoting the city as a key destination for inward investment, business and leisure tourism.

For corporate and consumer information see www.leedsandpartners.com.

About Alere Inc.

By developing new capabilities in near-patient diagnosis, monitoring and health information technology, Alere enables individuals to take charge of improving their health and quality of life at home. Alere's global leading products and services, as well as its new product development efforts, focus on cardiology, infectious disease, toxicology and diabetes. Alere is headquartered in Waltham, Massachusetts. For more information regarding Alere, please visit www.alere.com

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws, including statements regarding the impact of the collaboration on health services and outcomes, future expansion of the relationship between the collaborators, wider adoption of the system and services and future investment and job creation. These statements reflect the parties' current views with respect to future events and are based on their current assumptions and information currently available. Actual results may differ materially due to numerous factors including, without limitation, the ability of the collaborators to successfully establish and implement the contemplated health information exchange, and to establish it using Alere's healthcare platform, across the Leeds region, the acceptance by healthcare providers and patients of the envisioned health information exchange and Alere's healthcare platform in and beyond Leeds, as well as, with respect to Alere, the other risks described in the "Risk Factors" section of Alere's Annual Report on Form 10-K filed with the SEC on March 1, 2013

, as amended. The parties undertake no obligation to update any forward-looking statements contained herein.

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