

HONG KONG, Feb. 24, 2014 /PRNewswire/ -- China Cord Blood Corporation (NYSE: [CO](#)) ("CCBC" or the "Company"), China's

leading provider of cord blood collection, laboratory testing, hematopoietic stem cell processing, and stem cell storage services, today announced its preliminary unaudited financial results for the third quarter and first nine months of fiscal year 2014, which ended December 31, 2013

.

Fiscal 2014 Third Quarter Highlights

- Revenues for the third quarter of fiscal 2014 increased 0.8% year-over-year to RMB150.6 million (\$24.9 million) from RMB148.5 million (\$24.4 million) in the prior year period.
- New subscriber sign-ups and accumulated subscriber base reached 16,317 and 359,487, respectively.
- Gross profit increased by 2.1% year-over-year to RMB123.6 million (\$20.4 million) from RMB121.1 million (\$19.9 million) in the prior year period.
- Gross margin increased to 82.0%, compared to 81.1% in the prior year period.
- Operating income was RMB65.7 million (\$10.9 million).
- Interest expense amounted to RMB21.9 million (\$3.6 million), which was largely attributable to the convertible notes issued during fiscal 2013.
- Net income attributable to the Company's shareholders increased by 2.7% to RMB34.6 million (\$5.7 million) from RMB33.6 million (\$5.5 million) in the prior year period.
- Operating cash flow for the quarter increased to RMB169.0 million (\$27.9 million), compared to RMB144.1 million (\$23.2 million) in the prior year period.

Fiscal 2014 Nine Month Highlights

- Revenues for the first nine months of fiscal 2014 increased 7.1% to RMB420.9 million (\$67.1 million) from RMB392.8 million (\$63.1 million) in the prior year period.

9.5 million

) from

RMB393.1 million

in the prior year period.

- New subscriber sign-ups reached 47,505 and accumulated subscriber base expanded to 359,487.

- Gross profit increased by 9.1% year-over-year to RMB342.1 million (\$56.5 million).

- Operating income increased 5.9% year-over-year to RMB167.9 million (\$27.7 million).

- Interest expense amounted to RMB53.1 million (\$8.8 million), compared to RMB48.0 million in the prior year period.

- Net income attributable to the Company's shareholders increased 3.3% to RMB92.4 million (\$15.3 million), up from RMB89.4 million in the prior year period.

- Operating cash flow for the first nine months of fiscal 2014 was RMB398.6 million (\$65.8 million), after taking into account the coupon payments made to the Company's convertible note holders.

"Overall, we continued to deliver solid business performance in the third quarter. Although the numbers of newborns were still down over last year's Dragon year, the company achieved sequential quarterly growth in new subscribers and record quarterly revenue, attributable to our upward pricing adjustment implemented in the beginning of our current fiscal year, and from the sound execution of our sales and marketing strategy," stated Ms. Ting Zheng, Chief Executive Officer of China Cord Blood Corporation.

"In the third quarter, a one-time payment option remained the preferred choice among our new subscribers which contributed to our robust cash flow. As we approach the end of the current fiscal year, we remained focused on completing the capacity expansion at our Guangdong and Zhejiang facilities, which are in their final stages. With the new facilities coming on-line in the near future, we will strive to intensify our marketing effort and further deepen penetration within our key operating regions."

Third Quarter and First Nine Months Summary Ended December 31, 2012 and 2013

Three Months Ended

December 31,

Nine Months Ended

December 31,

2012

2013

2012

2013

(in thousands)

RMB

RMB

US\$

RMB

RMB

US\$

Revenues

149,320

150,586

24,875

393,112

420,942

69,534

Gross Profit

121,052

123,554

20,410

313,398

342,058

56,503

Operating Income

67,125

65,743

10,860

158,567

167,913

27,736

Net Income Attributable to the Company's Shareholders

33,631

34,554

5,708

89,419

92,364

15,256

Earnings per Ordinary Shares – Basic[1] and Diluted (RMB/US\$)

0.42

0.41

0.07

1.17

1.14

0.19

Revenue Breakdown (%)

Processing Fees

77.4%

71.3%

76.5%

70.9%

Storage Fees

22.6%

28.7%

23.5%

29.1%

New Subscribers (persons)

21,218

16,317

56,169

47,505

Total Accumulated Subscribers (persons)

295,923

359,487

295,923

359,487

[1] The terms of the convertible notes issued to KKR China Healthcare Investment Limited ("KKR") and

Summary - Selected Cash Flow Statement Items

Three Months Ended

Nine Months Ended

December 31, 2013

December 31, 2013

(in thousands)

RMB

US\$

RMB

US\$

Net cash provided by operating activities

168,993

27,916

398,616

65,846

Net cash used in investing activities

(83,955)

(13,868)

(140,846)

(23,266)

Net cash provided by financing activities

-

-

2,336

386

Third Quarter of Fiscal 2014 Financial Results

REVENUES. Revenues increased by 0.8% to RMB150.6 million (\$24.9 million) in the third quarter of fiscal 2014 from RMB149.3 million in the prior year period, driven mainly by higher service fees implemented since the first quarter

of fiscal 2014 and the increased contribution of storage revenue from the Company's expanded accumulated subscriber base, offset in part by the year-over-year decline in new subscriber numbers due to the Dragon year after-effect. The Company's growing subscriber base and quarter-over-quarter improvement in new subscriber numbers led to a 6.3% sequential increase in revenues from the fiscal 2014 second quarter.

Revenues generated from storage fees increased to RMB43.2 million (\$7.1 million), up 27.8% from RMB33.8 million in the prior year period. Because of the increased accumulated subscriber base, revenue from storage fees accounted for 28.7% of total revenues, compared to 22.6% in the prior year period.

Revenues generated from processing fees in this quarter were RMB107.4 million (\$17.8 million), down from RMB115.5 million in the prior year period as pricing increases offset part of the impact of year-over-year declines in new subscriber numbers. 16,317 new subscriber sign-ups were recorded during the third quarter of fiscal 2014, representing a 23.1% year-over-year decrease but a 2.4% sequential increase. Revenues generated from processing fees accounted for 71.3% of total revenues, compared to 77.4% in the prior year period.

GROSS PROFIT. Gross profit for the third quarter of fiscal 2014 increased by 2.1% to RMB123.6 million (\$20.4 million) from RMB121.1 million in the prior year period. Gross margin continued to improve to 82.0%, compared to 81.1% in the prior year period, as the Company benefitted from increased storage revenue as a percent of the overall revenue mix and slightly improved economies of scale.

OPERATING INCOME. Operating income for the third quarter was RMB65.7 million (\$10.9 million), compared to RMB67.1 million in the prior year period. Operating margin decreased to 43.7% from 45.0% in the prior year period. The decrease was mainly due to higher promotion and depreciation expenses. Depreciation and amortization expenses for the third quarter increased to

RMB9.9 million

(

\$1.6 million

), from

RMB8.4 million

in the prior year period as the Company's facility expansion programs gradually reach completion.

Research and Development Expenses. Research and development expenses remained stable at RMB2.4 million (\$0.4 million).

Sales and Marketing Expenses. Sales and marketing expenses for the third quarter amounted to RMB28.2 million (\$4.7 million), compared to RMB24.8 million in the prior year period. The increase in sales and marketing expenses relates to the effort to attract new subscribers following the Dragon year. Additional expenses were incurred for the implementation of a more extensive marketing plan for the Zhejiang market. This was offset by various cost control measures enforced by the management. As a result, while fiscal 2014 third quarter sales and marketing expenses as a percentage of revenue increased to 18.7% from 16.6% in the prior year period, they showed a sequential improvement from 19.5% in the second quarter of the current fiscal year.

General and Administrative Expenses. General and administrative expenses were stable at RMB27.2 million (\$4.5 million), compared to RMB27.0 million in the prior year period and RMB28.0 million in the second quarter of fiscal 2014. As a percentage of revenue, general and administrative expenses were 18.1%, similar to the prior year period, and an improvement from 19.8% in the second quarter of fiscal 2014.

OTHER INCOME AND EXPENSES

Interest Expense. Interest expense decreased to RMB21.9 million (\$3.6 million) from RMB23.8 million in the prior year period. The decrease was largely attributable to the capitalization of interest expense for the Company's in-progress construction of new facilities. Interest expense capitalized in the third quarter of fiscal 2014 amounted to RMB3.6 million (\$0.6 million). No interest expense was capitalized in the prior year period.

NET INCOME ATTRIBUTABLE TO THE COMPANY'S SHAREHOLDERS. As the increase in income before tax was partially offset by the increase in income tax expense, net income attributable to the Company's shareholders for the third quarter of fiscal 2014 increased to RMB34.6 million (\$5.7 million) from RMB33.6 million in the prior year period. Net margin for the third quarter of fiscal 2014 was 22.9%, slightly higher than 22.5% for the same period last year and 17.6% for the second quarter of the current fiscal year.

EARNINGS PER SHARE. The terms of the convertible notes issued to KKR and Golden Meditech provide each party with the ability to participate in any Excess Cash Dividend[2]. Therefore, the calculation of basic and diluted EPS incorporates the effect of such participating rights of RMB0.07(\$0.01). Basic and diluted earnings per ordinary share for the third quarter of fiscal 2014 were RMB0.41 (\$0.07).

LIQUIDITY. As of December 31, 2013, the Company had cash and cash equivalents of RMB1,754.6 million (\$289.8 million) compared to RMB1,494.1 million as of March 31, 2013. The Company had total debt of

RMB821.8 million

(

\$135.8 million

) as of

December 31, 2013

. Operating cash flow for the quarter amounted to

RMB169.0 million

(

\$27.9 million

).

[2]"Excess Cash Dividend" means any cash dividend to holders of shares that, together with all other cash

First Nine Months of Fiscal 2014 Financial Results

For the first nine months of fiscal year 2014, total revenues increased 7.1% to RMB420.9 million

(

\$69.5 million

) from

RMB393.1 million

in the prior year period. The increase was largely attributable to the implementation of the

Company's higher service pricing fee and the expansion of the Company's accumulated

subscriber base to 359,487 subscribers, which outweighed the impact of the decrease in new

subscriber numbers after the Dragon year. Revenues from processing fees decreased slightly

by 0.8% but storage fees grew by 32.7%. Gross profit increased by 9.1% to

RMB342.1 million

(

\$56.5 million

) from

RMB313.4 million

in the prior year period. Operating income increased by 5.9% to

RMB167.9 million

(

\$27.7 million

) from

RMB158.6 million

in the prior year period. Net income attributable to the Company's shareholders totaled

RMB92.4 million

(

\$15.3 million

). Basic and diluted earnings per share attributable to ordinary shares were

RMB1.14

(\$0.19)

. Net cash provided by operating activities in the first nine months of fiscal 2014 was

RMB398.6 million

(

\$65.8 million

).

Conference Call

The Company will host a conference call at 8:00 a.m. ET on Tuesday, February 25, 2014 to discuss its financial performance and give a brief overview of the Company's recent developments, followed by a question and answer session. Interested parties may access the audio webcast through the Company's IR website at

<http://ir.chinacordbloodcorp.com>

. A replay of the webcast will be accessible two hours after the conference call and available for three weeks at the same URL link above. Listeners may also access the call by dialing 1-631-514-2526 or 1-855-298-3404 for US callers or +852-5808-3202 for

Hong Kong

callers, access code: 2926250.

About China Cord Blood Corporation

China Cord Blood Corporation is the first and largest umbilical cord blood banking operator in China

in terms of geographical coverage and the only cord blood banking operator with multiple licenses. Under current PRC government regulations, only one licensed cord blood banking operator is permitted to operate in each licensed region and only seven licenses have been authorized as of today. China Cord Blood Corporation provides cord blood collection, laboratory testing, hematopoietic stem cell processing and stem cell storage services. For more information, please visit our website at

<http://www.chinacordbloodcorp.com>

.

Safe Harbor Statement

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. These statements relate to future events or the Company's future financial performance. The Company has attempted to identify forward-looking statements by terminology including "anticipates", "believes", "expects", "can", "continue", "could", "estimates", "intends", "may", "plans", "potential", "predict", "should" or "will" or the negative of these terms or other comparable terminology. These statements are only predictions, uncertainties and other factors may cause the Company's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. The information in this press release is not intended to project future performance of the Company. Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, the Company does not guarantee future results, levels of activity, performance or achievements. The Company expectations are as of the date this press release is issued, and the Company does not intend to update any of the forward-looking statements after the date this press release is issued to confirm these statements to actual results, unless required by law.

The forward-looking statements included in this press release are subject to risks, uncertainties and assumptions about the Company's businesses and business environments. These statements reflect the Company's current views with respect to future events and are not a guarantee of future performance. Actual results of the Company's operations may differ materially from information contained in the forward-looking statements as a result of risk factors some of which include, among other things: continued compliance with government regulations regarding cord blood banking in the People's Republic of China, or PRC and any other jurisdiction in which the Company conducts its operations; changing legislation or regulatory environments in the PRC and any other jurisdiction in which the Company conducts its operations; the acceptance by subscribers of the Company's different pricing and payment options and reaction to the introduction of the Company's premium-quality pricing strategy; demographic trends in the regions of the PRC in which the Company is the exclusive licensed cord blood banking operator; labor and personnel relations; the existence of a significant shareholder able to influence and direct the corporate policies of the Company; credit risks affecting the Company's revenue and profitability; changes in the healthcare industry, including those which may result in the use of stem cell therapies becoming redundant or obsolete; the Company's ability to effectively manage its growth, including implementing effective controls and procedures and attracting and retaining key management and personnel; changing interpretations of generally accepted accounting principles; the availability of capital resources, including in the form of capital markets financing opportunities, in light of industry developments affecting issuers that have pursued a "reverse merger" with an operating company based in China, as well as general economic conditions; compliance with restrictive debt covenants under our

senior convertible notes; and other relevant risks detailed in the Company's filings with the Securities and Exchange Commission in the United States

.

This announcement contains translations of certain Renminbi amounts into U.S. dollars at specified rates solely for the convenience of readers. Unless otherwise noted, all translations from Renminbi to U.S. dollars as of and for the periods ending December 31, 2013 were made at the noon buying rate of

RMB6.0537

to

\$1.00

on

December 31, 2013

in the

City of New York

for cable transfers in Renminbi per U.S. dollar as certified for customs purposes by the Federal Reserve Bank of

New York

. China Cord Blood Corporation makes no representation that the Renminbi or U.S. dollar amounts referred to in this press release could have been or could be converted into U.S. dollars or Renminbi, at any particular rate or at all.

For more information, please contact:

China Cord Blood Corporation Investor Relations Department Tel: (+852) 3605-8180 Email: ir@chinacordbloodcorp.com

ICR, Inc. Mr. William Zima Tel: (+86) 10-6583-7511 U.S. Tel: (646) 405-5185 Email: William.zima@icrinc.com

EXHIBIT 1

CHINA CORD BLOOD CORPORATION

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

As of March 31 and December 31, 2013

March 31,

December 31,

2013

2013

RMB

RMB

US\$

(in thousands except share data)

ASSETS

Current assets

Cash and cash equivalents

1,494,099

1,754,558

289,832

Accounts receivable, less allowance for doubtful accounts

(March 31, 2013: RMB14,112; December 31, 2013: RMB17,137)

73,076

86,361

14,266

Inventories

10,265

23,319

3,852

Prepaid expenses and other receivables

11,602

20,991

3,466

Debt issuance costs

3,678

3,587

593

Deferred tax assets

5,454

6,493

1,073

Total current assets

1,598,174

1,895,309

313,082

Property, plant and equipment, net

468,272

600,413

99,182

Non-current prepayments

212,633

210,582

34,786

Non-current accounts receivable, less allowance for doubtful accounts

(March 31, 2013: RMB36,361; December 31, 2013: RMB36,817)

249,370

234,838

38,792

Inventories

39,730

46,228

7,636

Intangible assets, net

125,170

121,704

20,104

Available-for-sale equity securities

88,404

149,408

24,680

Other investment

189,129

189,129

31,242

Debt issuance costs

11,667

8,676

1,433

Deferred tax assets

3,727

1,416

234

Total assets

2,986,276

3,457,703

571,171

LIABILITIES

Current liabilities

Bank loan

50,000

60,000

9,911

Accounts payable

9,890

11,999

1,982

Accrued expenses and other payables

84,006

88,136

14,560

Deferred revenue

172,328

180,767

29,861

Amounts due to related parties

11,241

12,146

2,006

Income tax payable

4,983

2,444

404

Deferred tax liabilities

-

2,600

429

Total current liabilities

332,448

358,092

59,153

Convertible notes

751,781

761,816

125,843

Non-current deferred revenue

530,258

750,213

123,926

Other non-current liabilities

107,158

150,390

24,843

Deferred tax liabilities

23,168

26,866

4,438

Total liabilities

1,744,813

2,047,377

338,203

EQUITY

Shareholders' equity of China Cord Blood Corporation

Ordinary shares

- US\$0.0001 par value, 250,000,000 shares authorized,

73,140,147 shares issued, and 73,003,248 shares outstanding

as of March 31, 2013 and December 31, 2013, respectively

50

50

8

Additional paid-in capital

798,221

798,221

131,857

Treasury stock, at cost

(March 31, 2013 and December 31, 2013: 136,899 shares, respectively)

(2,815)

(2,815)

(465)

Accumulated other comprehensive income

18,256

94,295

15,576

Retained earnings

423,420

515,784

85,201

Total equity attributable to China Cord Blood Corporation

1,237,132

1,405,535

232,177

Non	-	controlling interests
------------	----------	------------------------------

4,331

4,791

791

Total equity

1,241,463

1,410,326

232,968

Total liabilities and equity

2,986,276

3,457,703

571,171

EXHIBIT 2

CHINA CORD BLOOD CORPORATION

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three Months and Nine Months ended December 31, 2012 and 2013

Three months ended December 31,

Nine months ended December 31,

2012

2013

2012

2013

RMB

RMB

US\$

RMB

RMB

US\$

(in thousands except share data)

Revenues

149,320

150,586

24,875

393,112

420,942

69,534

Direct costs

(28,268)

(27,032)

(4,465)

(79,714)

(78,884)

(13,031)

Gross profit

121,052

123,554

20,410

313,398

342,058

56,503

Operating expenses

Research and development

(2,087)

(2,401)

(397)

(6,210)

(7,234)

(1,195)

Sales and marketing

(24,831)

(28,217)

(4,661)

(67,568)

(84,274)

(13,921)

General and administrative

(27,009)

(27,193)

(4,492)

(81,053)

(82,637)

(13,651)

Total operating expenses

(53,927)

(57,811)

(9,550)

(154,831)

(174,145)

(28,767)

Operating income

67,125

65,743

10,860

158,567

167,913

27,736

Other expense, net

Interest income

3,874

3,761

621

11,062

12,255

2,024

Interest expense

(23,762)

(21,866)

(3,612)

(48,027)

(53,085)

(8,769)

Exchange loss

(1,010)

(194)

(32)

(959)

(249)

(41)

Dividend income

2,265

1,189

196

4,685

9,911

1,637

Others

45

603

100

(721)

1,647

272

Total other expense, net

(18,588)

(16,507)

(2,727)

(33,960)

(29,521)

(4,877)

Income before income tax

48,537

49,236

8,133

124,607

138,392

22,859

Income tax expense

(13,259)

(14,489)

(2,393)

(28,060)

(45,568)

(7,527)

Net income

35,278

34,747

5,740

96,547

92,824

15,332

Net income attributable to non-controlling interests

(1,647)

(193)

(32)

(7,128)

(460)

(76)

Net income attributable to China 中国 Cord Blood Corporation's 中国 shareholders

33,631

34,554

5,708

89,419

92,364

15,256

Net income per share:

Attributable to ordinary shares

- Basic

0.42

0.41

0.07

1.17

1.14

0.19

- Diluted

0.42

0.41

0.07

1.17

1.14

0.19

Other comprehensive income

- Net effect of foreign currency translation, net of nil tax

784

2,391

395

(1,640)

11,985

1,980

- Net unrealized (loss)/gain in available-for-sale equity securities, net of nil tax

(1,193)

(19,504)

(3,222)

(21,143)

64,054

10,581

Comprehensive income

34,869

17,634

2,913

73,764

168,863

27,893

Comprehensive income attributable to non-controlling interests

(1,646)

(193)

(32)

(7,105)

(460)

(76)

Comprehensive income attributable to China Cord Blood Corporation's shareholders

33,223

17,441

2,881

66,659

168,403

27,817

China Cord Blood Corporation Reports Financial Results for the Third Quarter and First Nine Months of Fi

Written by Australian Business

SOURCE China Cord Blood Corporation

RELATED LINKS <http://www.chinacordbloodcorp.com> <http://ir.chinacordbloodcorp.com>