

Stone Tile Liquidators Launches New Showroom in Fairfax, Virginia

Written by Australian Business

(PRLEAP.COM) **FAIRFAX, VA, June 3, 2014** — StoneTileLiquidators.com, a leading natural stone tile distributor across the U.S., is pleased to announce the unveiling of its new showroom in Fairfax, Virginia on May 24th, 2014. Located at 2824-A Dorr Avenue, the 1,400 sq. ft. showroom will display some of their finest tiles, including natural stone such as marble and granite, with knowledgeable representatives present to help customers find the right tiles for their commercial or residential projects.

The new showroom, which will be open from **Monday - Friday at 8 AM – 7:30 PM EST and Saturdays 9 AM – 6 PM EST**, will also feature two tablet computers that customers can use to view other tile products from the large inventory that are not exhibited at the new showroom. That gives customers access to the company's entire stock, while experienced representatives guide the buying process from start to finish, to help them achieve maximum value from their remodeling budgets. StoneTileLiquidators.com's tile experts will also provide design tips so customers learn the most recommended tile applications for their home or office space.

This is another giant step for Stone Tile Liquidators, as they continually look for ways to improve their customer's experience, whether it's through www.StoneTileLiquidators.com or their new showroom.

All of this includes the rock-bottom pricing their customers have become accustomed to since the company's inception. Prices are well below any retail store located in Northern VA area and Stone Tile Liquidators also encourages all customers to check and compare their prices to the competition before they make their purchase. Depending on warehouse availability, local customers will be able to get lower overall costs for the purchases made in the new showroom as there might be no shipping costs involved, unless they prefer delivery. Pick-up arrangements can also be made at purchase.

Simply put, the new StoneTileLiquidators.com showroom is an extension of their existing online store experience. By providing access to their large inventory at the same great pricing the online store has always provided, showroom customers receive the added benefit of interacting with a natural stone tile expert in person. As a result, Stone Tile Liquidators expertly guides the process of selecting and purchasing the right natural stone tile for their customers' residential or commercial needs.

President of Stone Tile Liquidators, Gokhan Tatari, explains, "The primary reason we located our new showroom on Dorr Avenue in Fairfax, VA was because of this premier location's proximity to other retail tile businesses. Our prices are significantly lower compared to other

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local tile businesses in the area. Unlike other retail stores, our customers are paying directly for the product and shipping costs and not for the sales representatives' commissions or designer fees. We strongly encourage all of our customers to compare our prices since we know that they will quickly return to our showroom."

Tatari continues, "Another goal of our new showroom in Fairfax, VA is to simplify the selection process, and make it easy to compare product types, colors, sizes, finishes and applications; we are not just displaying all of our natural stone, porcelain, mosaics and landscaping products under one roof at lower prices. All of our products are organized by product category and labelled accordingly. We are also displaying products that come in different finishes, such as polished/honed in the natural stone section and polished/matte in the porcelain section, right next to each other to make it easier to compare different finishes and textures. Besides the finishes, all of our product sizes are displayed visibly. In addition, we have multiple natural stone products on display that come with high variation in color and veining so customers can get an idea of what to expect from their natural stone purchase."

Tatari adds, "Customers are also able to bring their cabinet and/or countertop samples and compare colors before they choose their new flooring. We are happy to discuss application types, suitability of the products and arrange the best delivery or pickup option, depending on the inventory."

Tatari concludes, "Besides our showroom displays and lower prices, we are providing a unique shopping experience. Customers are able to purchase samples both online and in-store and place their orders on our website without having to come back to the showroom or get in touch with us. The website is open 24/7 and is accessible online anywhere in the world. Therefore, the shopping experience is quite unique and very efficient."

More information about the grand opening of our new showroom can be found at <http://www.stonetileliquidators.com>

or by email:

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About StoneTileLiquidators.com

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Stone Tile Liquidators is a natural stone tile distributor that provides customers premium quality natural stone, porcelain, mosaics and glass tiles at the lowest prices possible for their commercial or residential tile projects. Their inventory consists of the finest natural stone such as marble, granite, and travertine tiles as well as slate, quartzite, onyx and limestone.

Besides the impressive stock of natural stone tiles, Stone Tile Liquidators carries other products like porcelain, mosaic, and glass tiles. Common landscaping products are also available such as pavers, pebbles, cobbles, flag stone and ledger panels with inventory increasing regularly.

Their retail pricing per square feet is among the lowest in the tile industry, while they also offer wholesale accounts for clients such as contractors, real estate professionals and interior designers who require frequent, bulk orders at wholesale pricing.