

EL PASO, TX, October 03, 2013 **/24-7PressRelease/** -- Andres Sandoval of CB Richard Ellis' El Paso office recently visited with the Tecma Group of Companies to discuss the present state of the Ciudad Juarez industrial real-estate market, as well as conditions for [manufacturing in Mexico](#)

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Much as has been the case in the United States, manufacturers in Mexico were significantly affected by the economic downturn that accompanied the recession of the last several years. According to Sandoval, however, things have changed for the better in Ciudad Juarez in 2013:

"The level of activity we are witnessing today is basically what we were seeing in the pre-recession years. In 2013 the market has been extremely active. As of the end of September, we have had 1.8 million square feet of net absorption of industrial space, compared to basically zero in 2012."

Sandoval projects that the trend that he and other Ciudad Juarez industrial real-estate brokers are currently experiencing is likely to continue through 2014:

"We track the pipeline of deals in the market, and, of course, it consists of companies that are looking for space that have not signed a lease or a purchase agreement. Presently, we are tracking a three million square foot pipeline for the industrial real-estate market in Ciudad Juarez as of the end of September."

The CB Richard Ellis broker attributes these conditions to an uptick in the activity of the Ciudad Juarez industrial real-estate market an improving economy, as well as to the position, both geographical and size-wise, of Ciudad Juarez. The city is the largest market for industrial real-estate located on the U.S.- border, and is home to more than three hundred manufacturing, or "maquiladora" plants.

[About CB Richard Ellis - El Paso](#)

Formed in late 2010, the El Paso office of CBRE provides local market access to CBRE's full range of commercial real estate services both in El Paso, Texas and Cd. Juarez, Mexico. The office focuses primarily on serving local and multinational companies doing business in the

border region with the acquisition, disposition, and lease of industrial property.

About the Tecma Group of Companies

The Tecma Group of Companies has offered services that have enabled more than two hundred firms to reap the benefits of nearshore manufacturing in Mexico. Under its [Mexico Shelter Manufacturing Partnership](#) (MSMP) companies mitigate risks and reduce their costs, while exercising complete control over their core, value-added and critical strategic functions.