

EXETER, RI, October 09, 2013 **/24-7PressRelease/** -- Carousel Industries, a leading integrator in business practices and technologies, announced the appointment of Brian Douglas as business development director, public sector, Carousel Industries. Douglas, who will report to Senior Vice President of Sales James R Marsh III, will be responsible for managing Carousel's customer solutions for state and local governments, education, and medical systems. Douglas will also play an integral role in driving Carousel's telehealth solutions in conjunction with its leading manufacturer and services partners.

"We are pleased to have Brian as part of the Carousel team," commented Marsh. "Our customers in the public sector are looking for intelligent and collaborative ways to solve their business problems, while uncovering new growth opportunities — particularly in healthcare. Through Brian's leadership, we will develop world-class offerings targeted at the public sector that leverage each of our technical disciplines, particularly video conferencing and unified communications."

Before joining Carousel, Douglas was national business development director for Polycom, where he focused on the government, education, and healthcare markets. Apart from his strong business development record, Douglas brings a wealth of clinical sales knowledge to Carousel including nearly a decade of clinical sales expertise involving surgical and medical devices from manufacturers including Stryker, Kyphon, and Medtronic.

Prior to his role at Polycom, Douglas served as the program design group manager for AMD Global Telemedicine. In this role, he managed the sales, training, and implementation of telemedicine systems across North America, engaging with industry leading video conferencing manufacturers including Polycom, Tandberg, and Cisco.

In his new role at Carousel, Douglas will support the company's sales organizations with new public sector offerings, each of which will leverage his broad experience in video. "Carousel has a clear advantage in its ability to provide solutions for the public sector, considering its vast expertise in networking, data, security and other critical areas," says Douglas. "These technical disciplines represent the foundation of our offering, and I look forward to working with each of our product managers to create extremely targeted solution bundles for our customers."

As Carousel Industries continues to expand its presence in the healthcare market, Douglas' will play a key role in the development and rollout of industry-leading telehealth offerings, which build on the company's success in providing integration solutions to a wide range of leading hospitals and healthcare facilities.

Written by Australian Business

About Carousel Carousel Industries consults, integrates and manages technology solutions that solve business problems and contribute to your organizations' growth. This includes unified communications, managed services, virtualization, Voice over IP (VoIP), video conferencing and collaboration and data infrastructure solutions.

Today we have over 6,000 customers, including 35 of the Fortune 100. Carousel has been recognized by both VAR and CRN Magazines as one of the top technology integrators in the US and we've been listed in the Inc. 500/5000 seven times.

Carousel is headquartered in Exeter, RI with over 1,000 employees working from offices in 30 locations across the US, including over 250 service technicians deployed across the country. For more information visit <http://www.carouselindustries.com>.