

KING OF PRUSSIA, PA, August 31, 2014 **/24-7PressRelease/** -- Business Technology Solutions (BizTech), a leading Oracle Consulting and Technology Services firm, today announced the availability of its Oracle Accelerate Solution for Oracle Sales Cloud. BizTech is an Oracle Accelerate solution provider and a Platinum level member in Oracle PartnerNetwork (OPN).

BizTech offers a choice with three tiered, Oracle Accelerate Solutions for Oracle Sales Cloud to accommodate all levels of project scope available as a Rapid Start, Standard or Extended option. These fixed-scope solutions are developed to make the Oracle Sales Cloud adoption process fast and cost-effective. All three fixed-scope offerings allow customers to leverage the modern best practices embedded in Oracle Sales Cloud and select predefined assets and tools to ensure a rapid, yet extensible implementation. BizTech's Rapid Start Oracle Accelerate Solution for Oracle Sales Cloud is designed for organizations committed to adopting best practice business processes on an accelerated timeline, and enables companies to adopt Oracle Sales Cloud quickly.

Functional areas offered by BizTech's Oracle Accelerate Solution for Oracle Sales Cloud include: Forecast Management, Account and Contact Management, Lead Management with Assessments, Opportunity Management with Sales Coach, Sales Catalog, Oracle Sales Mobile, Territory Management, Oracle Fusion Transactional Business Intelligence for CRM Cloud Service, Oracle Fusion Applications Extensibility Framework Cloud Service, Quota Management, Workflow, Validations, Customer Reports and Data Imports, Customer Data Management Cloud Service, Oracle Social Network Cloud Service, and CRM Desktop Service for Outlook.

"Our Oracle Accelerate solution for Oracle Sales Cloud reinforces BizTech's commitment to deliver smart sales automation solutions rapidly to our customers," said Stephen Goldsmith, partner and COO, BizTech. "BizTech is proud to add another Oracle Accelerate solution to our expansive portfolio of solution offerings, making Oracle applications easy and affordable for midsize companies."

"Our company implemented Oracle Sales Cloud with BizTech and viewed them as a critical resource and partner during the entire process with excellent results. Their ability to understand our business processes and requirements, while offering a solution within the scope of the platform, resolving issues and maintaining our project timeline and budget, was substantial," said Andrew Ahearn, director of Aftermarket Sales and Marketing, Bergey's Truck Centers.

"Oracle's partner community continues to develop valuable packaged solutions and deliver key

services to customers with fast time-to-value, including midsize organizations," said Steve Cox, vice president, Oracle Midsize Programs. "The industry expertise and reach provided by BizTech is ideal for companies looking to own modern business solutions for their industries."

About Oracle Accelerate Created by Oracle's experienced partners, Oracle Accelerate solutions are simple to deploy, industry-specific packaged solutions for midsize customers, designed for fast time-to-value, which means getting the right solution in place quickly, inexpensively and with a controlled scope and predictable returns. Oracle has more than 290,000 midsize customers who use Oracle to grow and succeed with a modern business platform. To find out more, visit <http://www.oracle.com/accelerate>.

About BizTech BizTech is a leading Oracle Consulting and Technology Services firm and Oracle Platinum partner that helps organizations maximize the value of their Oracle investments through the entire applications and technology lifecycle. BizTech delivers the flexibility and performance our customers need from Oracle's traditional and cutting-edge cloud-based solutions. With over 400 customers, BizTech provides proven methods and a staff of Oracle professionals to lead its customer implementations. BizTech's comprehensive service offerings include Advisory Services, Oracle Fusion services, Oracle E-Business Applications Services, Oracle Technology Services, Oracle Software Resell, Hosting and Managed Cloud Services, Contract Staffing, and Business Intelligence and Analytics.

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For more information on BizTech's Oracle Sales Cloud Accelerate Solution

BizTech Delivers Oracle Accelerate Solution for Oracle Sales Cloud

Written by Australian Business

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