

## ElectriCities Selects Nexgrid as Preferred Vendor for Smart Grid Modernization Project

Written by Australian Business

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FREDERICKSBURG, VA, November 19, 2014 **/24-7PressRelease/** -- Nexgrid, a leader in high-speed standards-based smart grid solutions announced that ElectriCities of North Carolina selected Nexgrid as the preferred vendor to provide smart grid modernization solutions for ElectriCities' members. ElectriCities released an RFP on behalf of its members consisting of municipal utilities across the state of NC seeking advanced metering of electric, water and natural gas; load management and demand response; outage management; streetlight control and smart home applications for ElectriCities' members and their customers.

After an extensive review of multiple smart grid vendors, ElectriCities selected Nexgrid on the basis of the robustness of the solution; the flexibility to support various applications across electric, water, natural gas and load control on a single platform; and the cost effectiveness and ease of implementation.

"Nexgrid was a clear choice for our requirements, as the technology provides a superior foundation for the smart grid system, while also offering our members with a range of options for future smart grid applications," said Roy Jones, Chief Operating Officer at ElectriCities. "We believe that Nexgrid's multi-mesh technology and integrated turn-key solution delivers a significant advantage over other products available in the market today."

Nexgrid has begun deployment at several ElectriCities members and expects to increase the number of deployments throughout the coming quarters. Nexgrid will also be partnering with ElectriCities to offer a bundled hosting and billing solution to members that leverages the robust capabilities of ElectriCities.

"Given the strength of the competitors involved, we are honored to have been selected by ElectriCities as their preferred vendor," said Costa Apostolakis, Chief Executive Officer at Nexgrid. "The leadership team at ElectriCities recognizes the benefits of our standards-based, real-time smart grid system that is flexible as the needs of the smart grid grow over time. We look forward to broadening our partnership and helping ElectriCities' members with their smart grid deployments now and in the future."

About Nexgrid Nexgrid, LLC is a US based company that provides an end-to-end solution for wireless smart grid and advanced metering. Nexgrid's products provide utility companies and consumers the ability to manage and monitor their smart grid and smart home networks. Nexgrid's solutions utilize high speed, 100% standards-based communications providing real-time data that enables energy management and utility operations. In addition to advanced metering of electric, water and gas, Nexgrid manufactures load control devices, capacitor bank controllers, thermostats and street light control hardware. Lastly, Nexgrid's ecoOne enterprise

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software provides meter data, network, load control, street light, outage and customer portal management all in one easy to use platform.

About ElectriCities  
ElectriCities of North Carolina, Inc. (ElectriCities), North Carolina Municipal Power Agency Number 1 (NCMPA1), North Carolina Eastern Municipal Power Agency (NCEMPA) - More than 70 North Carolina public power communities, municipally owned and operated electric systems, serve more than 500,000 residential, commercial and industrial customers in North Carolina. ElectriCities' members in NC, SC and VA serve more than one million customers. Most have been providing reliable electric service for 100 years or more. ElectriCities is the service organization that provides customer service and safety training, emergency and technical assistance, communications and government relations services to public power communities. ElectriCities provides management services to the state's two municipal Power Agencies: NCMPA1 and NCEMPA. NCMPA1 has 19 member cities in the western part of North Carolina and NCEMPA has 32 member cities in eastern North Carolina. More information about ElectriCities, the power agencies and public power is available on the Internet at <http://www.electricities.com> or at <http://www.ncpublicpower.com>

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