

West Springfield, Massachusetts November 13, 2013 [Business News](#) ([PRLEA P.COM](#))
MTI Systems announced today, Virtual Factory Solutions, Ltd. (Manchester, UK) is re-appointed as sole UK and European distributor of their flagship [cost estimating software product](#), Costimator®.

Costimator® helps suppliers and OEMs identify manufacturing time and cost for processes. It offers estimators a wide range of cost estimating opportunities including parametric and feature-based cost models. With over 300+ pre-built cost models and the tools to modify them for their proprietary needs, this diversity helps manufacturers of all types get up and running using the software quickly. It also offers estimators a significantly shortened bidding process as confidence builds and less time is caught-up during the cost estimating review process.

"We are very excited to have formal representation for Costimator® in Europe," said David LaJoie, VP of Sales for MTI Systems. "We selected [Virtual Factory Solutions](#), as our sole UK distributor, because their staff has over 25 years of experience working with manufacturers. This helped assure us they would be offering high quality service to our Europe-based manufacturing customers."

Virtual Factory Solutions staff have been providing [software solutions](#) for made-to-order and subcontracting manufacturers since 1992. They are committed to provide their many customers with a 'one stop shop' service for their cost estimating needs. Virtual Factory Solutions services include training, consultancy, support, project management and product line development for European manufacturers.

"We look forward to continuing our relationship with MTI Systems as we offer Costimator in our estimating product portfolio," said Mike Caswell, Director of Virtual Factory Solutions. "The Costimator® software provides unique estimating features benefiting, both job shops and OEMs. This, coupled with a company who offers straightforward support, provides our customers a return on investment realizable over a very short time period. We are pleased to partner with an innovative and customer-oriented software vendor such as MTI Systems."

About Costimator® Costimator® cost estimating, quoting and process planning software began development in 1982. This software, opposed to other manufacturing software, helps estimators calculate cycle-times for the processing capabilities of a suppliers' equipment and their shop rates. Originally designed for manufacturing suppliers, it helps estimators reduce estimating time throughout the estimating-to-quote process, while not compromising accuracy

Written by Australian Business

or consistency. OEMs also use the software for identifying should cost, target pricing, and other product cost management tasks, including offering their suppliers lower cost ways to machine, fabricate and mechanically assemble their products.

About MTI Systems, Inc. MTI Systems provides cost estimating software and estimation services for the manufacturing industry, serving both suppliers and OEMs. For more details: contact MTI Systems, 59 Interstate Drive, West Springfield, MA 01089, 800-644-4318, www.mtisystems.com.