

Santa Barbara Realtor Celebrates 32 Years In Business

Written by Australian Business



[Barbara Reaume, a Santa Barbara real estate expert working for Coldwell Banker Montecito, is celebrating 32 years of experience in real estate sales.](#)

(PRLEAP.COM) **January 14, 2014, Santa Barbara CA:** Barbara Reaume, a Santa Barbara real estate expert working for Coldwell Banker Montecito, is celebrating 32 years of experience in real estate sales. Reaume credits her long record of success to understanding her client's drive to own a home, patience, caring, and a strong desire to make it possible for clients to achieve their dream of [buying a Santa Barbara home](#)

Reaume's professional career as a realtor first began when she was a young mother who knew she needed to find a home that would fit her growing family. She also saw the benefit of a home as a financial investment. The joy of finding that first family home sparked her enthusiasm for real estate. In 1982 she became a Realtor and joined Coldwell Banker in Pasadena. When the family moved to a 350-acre ranch in San Luis Obispo County, Barbara expanded her real estate experience to include ranches and vineyards.

Her background also includes involvement in a family-owned construction company that renovated and built houses. This enables her to help a client determine what a house needs and whether there are issues a buyer needs to be aware of. With her in-depth knowledge of both industries, she guides clients to a satisfactory decision and a successful home purchase.

Her career with Coldwell Banker in Montecito now involves counseling clients on the sale and purchase of property in Santa Barbara, Goleta, Hope Ranch, Montecito, Summerland and Carpinteria. She doesn't believe in rushing clients because her personal experience has demonstrated how much time it can take to make the right decision about such an important investment.

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"I can hardly believe it has been so long because I truly enjoy what I do," commented Reaume. "My biggest joy is providing home buying tips that help clients find just the right home for sale in Santa Barbara. I love the look of happiness on their faces when they discover that the home of their dreams will soon be theirs."

Reaume also believes that her commitment to the technology of real estate has kept her business thriving, and has helped her clients to reach out for the information they need. Her website offers educational information on how to find a good real estate agent, house staging tips for sellers, and useful insights on Santa Barbara relocation. Visitors can also find information on Montecito homes for sale, luxury houses for sale, a deal of the month, and properties listed in the past 24 hours.

About Barbara Reaume: Barbara Reaume brings her thirty-two years of realty experience to Coldwell Banker Montecito realtors. As one of Montecito's top realtors, people who want to sell or buy a home in Santa Barbara seek her advice on [buying a single family home](#), [fin ding a condo](#), or purchasing land as an investment. [Visit Barbara's website](#) and [Facebook page](#) for new listing alerts. Call (805) 610-5403 to schedule a professional real estate consultation with Barbara Reaume.