



[Richard A. Smith](#)CEO of Coldwell Banker United, REALTORS

([PRLEAP.COM](#)) (RISMedia-Norwalk, CT - May 8, 2014) - With

the record books now closed for 2013, Power Brokers are pleased to weigh in on the real estate market's second solid year of recovery. In 2013, brokers across the country paid witness to many key indicators of the housing market's gradual return to normal, heading toward a balance that we haven't seen since before the boom years.

This welcome balance is reflected in the statistics generated by RISMedia's 26th Annual Power Broker Survey, the real estate industry's preeminent report ranking the nation's top real estate firms. According to survey results, this year's more than 1,000 responding brokers reported a collective \$896,865,166,104 in sales volume for 2013 and a total of 3,165,310 closed transactions-that's an increase of more than \$125 billion in sales volume and more than 175,000 transactions over 2012. Each year, RISMedia highlights these firms in its annual Power Broker Survey. Included in this year's report, **Coldwell Banker United, REALTORS® , headquartered in Bryan, TX, reported a total sales volume of \$5,706,301,116; ranking #8 on the Survey with 25,022 transactions closed last year.**

Now in its 26th year, the Power Broker Survey has long honored the incredible business feats of remarkable real estate leaders-and brokerage firms-who, continue to shape our industry.

RISMedia President & CEO John Featherston congratulated Coldwell Banker United, REALTORS® - Texas for their prestigious ranking in this year's survey. "The firms represented are the nation's most elite brokerage firms serving literally millions of consumers with their real estate needs," Featherston said. "2013 was a turnaround year for real estate firms across the country, as consumer confidence in housing returned and buyers flooded back into the marketplace. But there are many challenges ahead for brokers and agents, from low inventory to lingering economic uncertainty. Discerning real estate consumers will look to proven real estate professionals to help guide them toward the best decision. Being included in the Power Broker Report validates your firm's reputation as a trusted resource for today's homebuyers and sellers."

RISMedia's Annual Power Broker Report ranks firms by closed transactions and sales volume for 2013. The Top 500 rankings appear in the April 2014 issue of Real Estate magazine and online at rismedia.com. The complete ranking of all firms who meet the criteria will be available in the 2014 Power Broker Report publication, available both digitally and in print this summer.

Written by Australian Business

RISMedia's 26th Annual Power Broker Report & Survey is based on results garnered from a survey distributed via email and available online at rismedia.com. The survey ranks residential real estate brokerage firms according to closed transaction numbers and closed sales volume for the year 2013. All sales and transaction data is submitted directly by brokerage firms and verified by the firm's financial executives, outside accounting firms and /or corporate franchise headquarters.

About Coldwell Banker United, Realtors® Coldwell Banker United, Realtors® was founded by Richard A. Smith in College Station, Texas, in 1970. The company has grown to 60 residential offices and three commercial offices throughout Texas, Florida, North and South Carolina, with over 2000 sales associates. The company's sales volume in 2013 was \$5.7 billion, which represents more than 25,022 transaction sides, making it the number one company in sales transactions among independently owned and operated Coldwell Banker companies worldwide. For more information, log on to <http://www.cbunited.com/>.