

Damon Gage Tapped to Head Cloud9 Real Time Sales

Written by Australian Business

Thought Leaders Weigh In On Cloud9 - "Switching to Cloud9 we've reduced costs, increased reliability for remote workers, and increased the speed of our accounting systems." -- Doug Sleeter

(PRLEAP.COM) June 3, 2014 - Cloud9 Real Time, the leader in cloud server solutions for accounting firms, professional practices and SMBs recently appointed cloud industry sales luminary [Damon Gage](#) to head its North American sales and marketing push.

Spanning 15 years, Gage has been responsible for the successful development, launch and execution of a variety of direct and channel sales programs. In particular, he has an intimate understanding of the Software as a Service (SaaS) and web-touch selling model, having spent nearly six years helping to build WebEx, the leader in on-demand collaborative applications, into one of the largest SaaS companies in the world, prior to its purchase by Cisco. Gage's background includes various sales leadership roles at Cisco, WebEx, ARAMARK and Morgan Stanley Smith Barney.

Previously, Gage was Vice President of Sales and Customer Success at [SpringAhead](#), where he created and executed direct and channel marketing strategies and focused on global business growth. During his SpringAhead tenure Gage was directly responsible for their impressive triple digit growth.

"We believe that Damon's capabilities in sales and customer experience will make him an invaluable member of the executive team," said Robert J. Chandler, President/CEO of [Cloud9 Real Time](#). "We look forward to working with Damon to continue to increase our market reach and elevate the impact of our technology."

"I am thrilled to be joining the Cloud9 team," said Damon Gage. "In today's agile world, an essential ingredient for business success is the speed in delivering applications via a dynamic cloud eco-system to customers anywhere, at any time. Customers' expectations are very high, and Cloud9's vision and execution for delivering that essential ingredient in a secure and cost effective manner to the market has been incredible to watch from a distance. To now be directly involved with this organization is exciting."

ABOUT Cloud9Cloud9 Real Time is an accredited MSP Cloud Provider delivering dynamic

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[virtual office solution](#)

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in both 2012 and 2013, Cloud9 Real Time provides clients with a secure and private cloud solution for all Applications, Data and Exchange services in one central location, Cloud9 Real Time offers QuickBooks hosting as well as custom virtual server creation. The Cloud9 Virtual Server solution is award winning, notably being recognized with the 2013 Sleeter

[Awesome App Award](#)

, 2012

[UP Award](#)

, and the K2 Enterprises

[Quality Award](#)

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