DALLAS, Sept. 30, 2013 /PRNewswire/ -- Generational Equity , a leading mergers and acquisitions advisor for privately-held, middle-market businesses, is pleased to announce the acquisition of its client, DeLuca -Hoffman Associates, Inc. , headquartered in South Portland, Maine , by Fay, Spofford, & Thorndike , headquartered in Burlington, Massachusetts . The transaction closed on May 31 , 2013.

DeLuca-Hoffman Associates, Inc., a civil and environmental engineering service firm, was founded in 1986 by Bill Hoffman and Mike DeLuca. The staff of 28 people includes CADD technicians, professional engineers, administrative support personnel, and construction monitors. DeLuca-Hoffman Associates, Inc., earned an excellent reputation for sound engineering design with solid commitment; this commitment ensures the highest level of quality work and performance. The staff's capabilities include civil engineering design, site development and utilities design, airport engineering, stormwater management analysis and design, site feasibility and selection analysis, development permitting and construction administration/oversight.

Managing Directors, Doug Smith, George Nova, and Vice President, Michael Goss, led the Generational Equity deal team that advised DeLuca-Hoffman Associates, Inc., on the transaction.

Founded almost 100 years ago, Fay, Spofford, & Thorndike (FST) began providing quality engineering and design services at a reasonable cost to governmental and municipal organizations. The Company has a rapidly-growing presence in Northern New England with an existing portfolio in commercial, municipal, institutional, and certain transportation markets. "From our first meeting with Bill Hoffman, we could clearly see how our service and market strengths complement one another," says Peter J. Howe, P.E., FST President and CEO. "Even more, the personnel, corporate culture and business outlook of the two companies are very similar. It's a great match for both companies." More information can be found at www.fstinc.com.

About Generational Equity Generational Equity provides mergers, acquisitions, strategic growth advisory services, and information for privately held and family-owned businesses to exit their business successfully. Generational Equity uses a four-phase approach that includes education, financial analysis and reporting, sales documentation and deal-making ability to offer business owners an unparalleled level of commitment and experience, all focused on helping to release the generational equity and wealth in every business. Generational Equity is headquartered in Dallas, TX, has more than 200 professionals in North America, and was recently recognized by the M&A Advisor as the M&A Consulting/Advisory service firm of the year. For more information visit the following websites at www.genequityco.com, www.gecpress.com or http://blog.genequityco.com/.

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