

# Zions Bancorporation Announces Successful Completion of \$162 Million Subordinated Notes Offering

Written by Australian Business

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SALT LAKE CITY, Oct. 31, 2013 /PRNewswire/ -- Zions Bancorporation ("Zions" or the "Company") (Nasdaq: [ZION](#)) announced today that it successfully priced \$162,000,000 of fixed/floating rate subordinated notes in an underwritten public transaction. The interest rate was determined through an online modified Dutch auction process administered by Zions Direct, Inc. ("Zions Direct"). The public offering price of the subordinated notes will be equal to \$1,000.00.

The interest rate for the fixed rate period, which runs from the issuance date to, but not including, November 15, 2018, is 5.65%. The interest rate for the floating rate period, which begins on November 15, 2018, will be equal to three-month LIBOR plus a spread of 4.19%. Net of commissions and fees, the proceeds to the Company are expected to be approximately \$159.6 million.

Deutsche Bank Securities Inc., Goldman, Sachs & Co., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Macquarie Capital (USA) Inc. and Zions Direct served as joint bookrunning managers for the offering.

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Zions intends to use the net cash proceeds from this offering for general corporate purposes, which may include the redemption or repurchase of certain of its securities.

Zions is one of the nation's premier financial services companies, consisting of a collection of great banks in select Western U.S. markets. Zions operates its banking businesses under local management teams and community identities in 10 Western and Southwestern states: Arizona, California

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Colorado

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Idaho

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Nevada

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New Mexico

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Oregon

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Texas

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Utah

and

Washington

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The subordinated notes will be issued pursuant to Zions' Registration Statement on Form S-3 (No. 333-173299) previously filed by Zions with the Securities and Exchange Commission (the "Commission"). The Registration Statement is effective. Copies of the applicable prospectus supplement and accompanying prospectus relating to the offering may be obtained when available by contacting Deutsche Bank Securities Inc., Attention: Prospectus Department, Harborside Financial Center, 100 Plaza One, Floor 2, Jersey City, New Jersey 07311-3988, telephone toll-free: 1-800-503-4611 or by email:

[prospectus.cpdg@db.com](mailto:prospectus.cpdg@db.com)

, Goldman, Sachs & Co., Prospectus Department, 200 West Street,  
New York, New York

10282, telephone toll-free: 1-866-471-2526, facsimile: 212-902-9316 or by email:

[prospectus-ny@ny.email.gs.com](mailto:prospectus-ny@ny.email.gs.com)

, Merrill Lynch, Pierce, Fenner & Smith Incorporated, 222 Broadway, 11th Floor,  
New York

, NY 10038, Attention: Prospectus Department, telephone toll-free: 1-800-294-1322 or by email:

[dg.prospectus\\_requests@baml.com](mailto:dg.prospectus_requests@baml.com)

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, Macquarie Capital (USA)  
) Inc., 125 West 55th Street,  
New York  
, NY 10019, Attention: Prospectus Department, by email:  
[us.prospectus@macquarie.com](mailto:us.prospectus@macquarie.com) or by telephone  
: 1-888-268-3937, or by visiting Zions Direct's auction website at  
[www.zionsdirect.com](http://www.zionsdirect.com)  
, or by visiting EDGAR on the Commission's website at  
[www.sec.gov](http://www.sec.gov)  
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This press release is for informational purposes only and does not constitute an offer to buy subordinated notes of Zions or any other securities and shall not constitute an offer, solicitation or sale of any securities in any jurisdiction in which such offer, solicitation or sale would be unlawful. Before you invest, you should read the prospectus and prospectus supplement in the registration statement and other documents the issuer has filed with the Commission for more complete information about the issuer and this offering.

This press release contains statements that relate to the projected or modeled performance or condition of Zions and elements of or affecting such performance or condition, including statements with respect to forecasts, opportunities, models, illustrations, scenarios, beliefs, plans, objectives, goals, guidance, expectations, anticipations or estimates, and similar matters.

These statements constitute forward-looking information within the meaning of the Private Securities Litigation Reform Act. Actual facts, determinations, results or achievements may differ materially from the statements provided in this press release since such statements involve significant known and unknown risks and uncertainties. Factors that might cause such differences include, but are not limited to: competitive pressures among financial institutions; economic, market and business conditions, either nationally, internationally, or locally in areas in which Zions conducts its operations, being less favorable than expected; changes in the interest rate environment reducing expected interest margins; changes in debt, equity and securities markets; adverse legislation or regulatory changes and/or determinations; and other factors described in Zions' most recent annual and quarterly reports. In addition, the statements contained in this press release are based on facts and circumstances as understood by management of the company on the date of this press release, which may change in the future. Except as required by law, Zions disclaims any obligation to update any statements or to publicly announce the result of any revisions to any of the forward-looking statements included herein to reflect future events, developments, determinations or understandings.

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